



Key Performance Indicators (KPI's) Mid-Year Report

University of the Virgin Islands
Board of Trustees Meeting
March 17, 2007

Prepared by:
Office of Institutional Research and Planning



Spring 2007 – Mid-Year Report

- Key Performance Indicators
 - Enrollment
 - Financial
 - Research
 - Development



Enrollment Indicators

Spring 2007

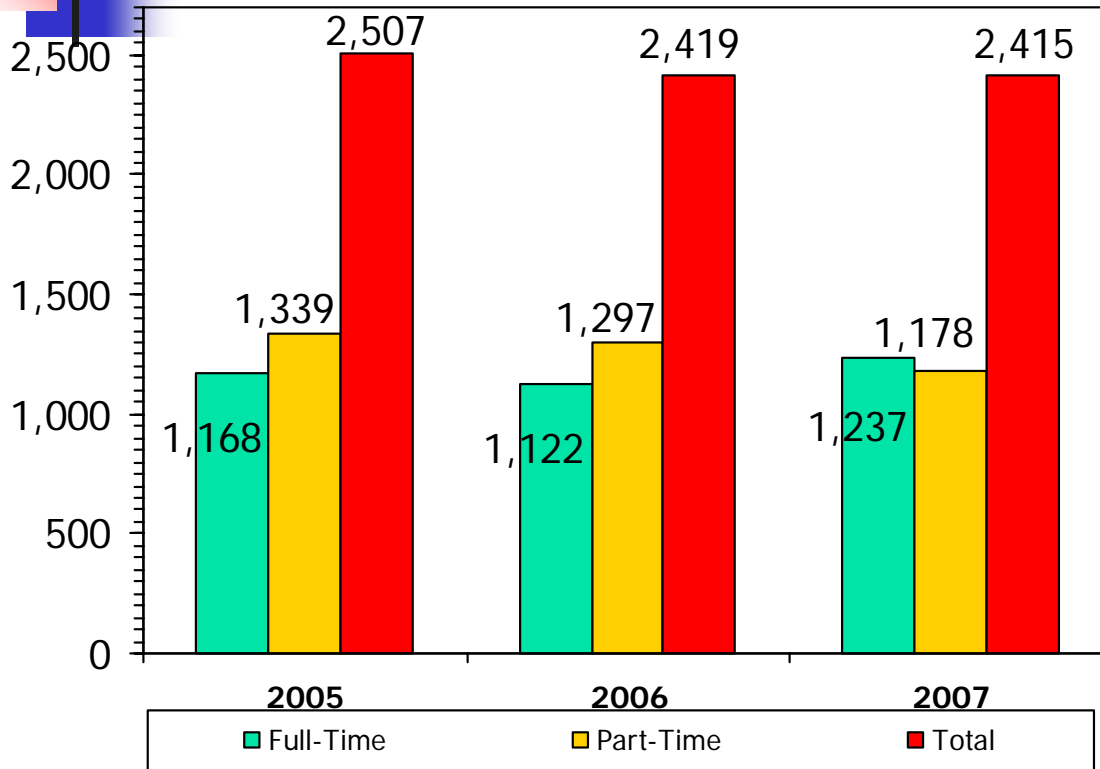


Enrollment

- Headcount Enrollment- No Significant Increase ➡ 0%
- Full-Time Equivalency (FTE) and Credit Hours Production ↑ 3%
- Undergraduate Full-time Students ↑ 10%
- Full-time, First-time, Fall Freshmen Returned in Spring ↑ 6%

Comment: UVI has the same number of students as Fall, but more students are enrolled full-time, resulting in an increase in credit hours and a small increase in tuition revenues.

Headcount Enrollment 2007 vs. 2006



■ ➡ 0% Spring 2007 vs. Spring 2006

■ ↑ 10% FT

■ ↓ 9% PT

■ Full vs. Part time Ratio

■ 2007: 1:0.95

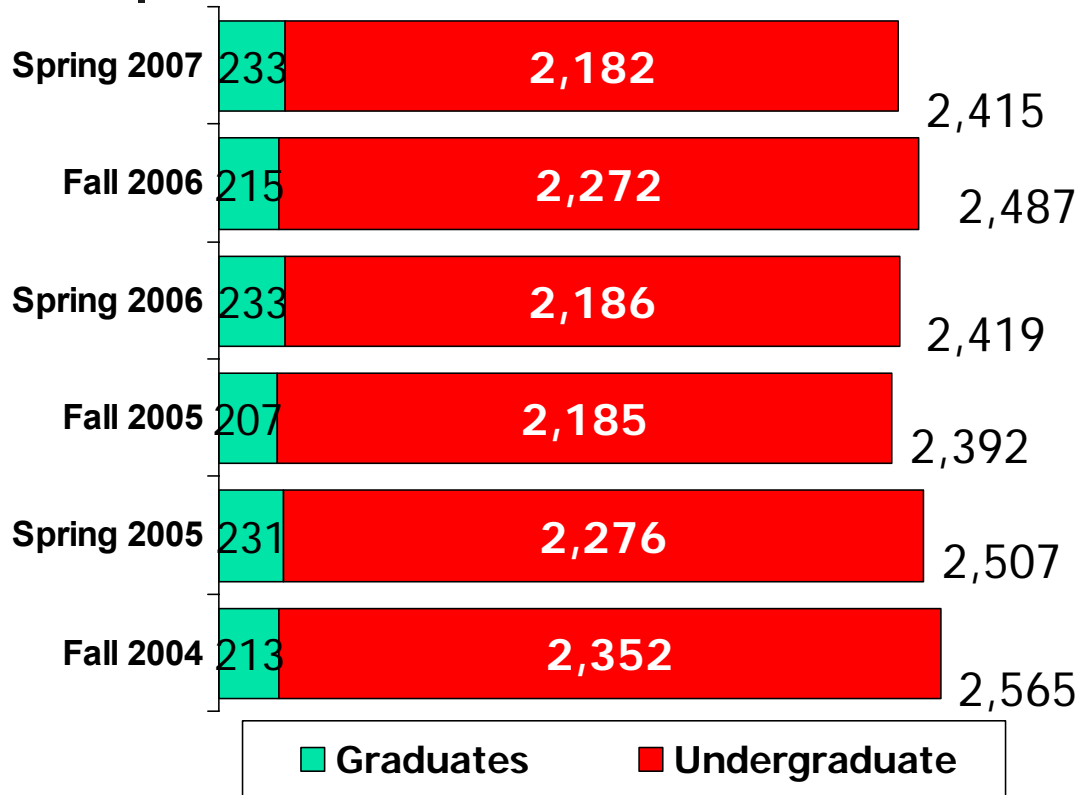
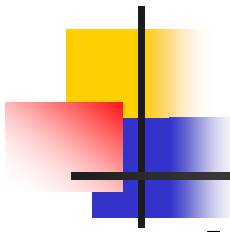
■ 2006: 1:1.16

■ 2005: 1:1.15

Comment: While enrollment is flat, the number of full-time students have increased while part-time students have decreased.

Fall to Spring Enrollment

AY 2004-05 to 2006-07



Spring 2007 vs. Fall 2006
 ↓ 3% from Fall 2006

Spring 2006 vs. Fall 2005
 ↑ 1% from Fall 2005

Spring 2005 vs. Fall 2004
 ↓ 2% from Fall 2004

Comment: Spring 2007 Enrollment has returned to more traditional cycle with lower enrollments over Fall 2006.


Headcount Enrollment by Campus

2007 vs. 2006

	Final Spring 2007			%Change over 2006	%Change Over 2006	%Change Over 2006
	STT	STX	Total	% STT	% STX	% TOTAL
Graduate						
Full-Time Students	24	13	37	14%	-7%	6%
Part-time Students	102	94	196	-14%	18%	-1%
Total	126	107	233	-9%	14%	0%
Undergraduates						
Full-Time Students	817	383	1,200	14%	4%	10%
Part-Time Students	511	471	982	-8%	-13%	-11%
Total	1,328	854	2,182	4%	-6%	0%
Total	1,454	961	2,415	3%	-5%	0%

Enrollment Over 2006

■  0 % STX + STT

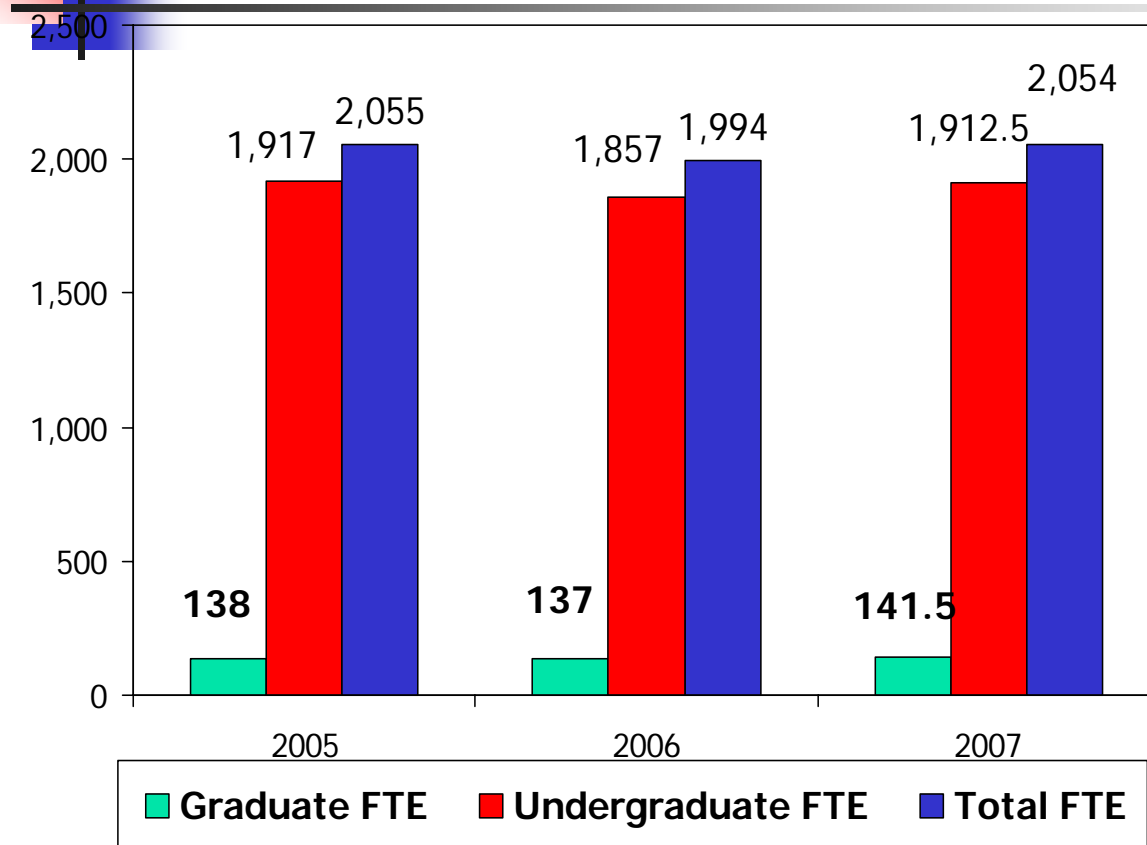
■  -5 % STX

■  3 % STT

Comment: Overall enrollment was up on St. Thomas and down on St. Croix but full-time headcount enrollment rose on both campuses.

Full-Time Equivancy (FTE)

2007 vs. 2006



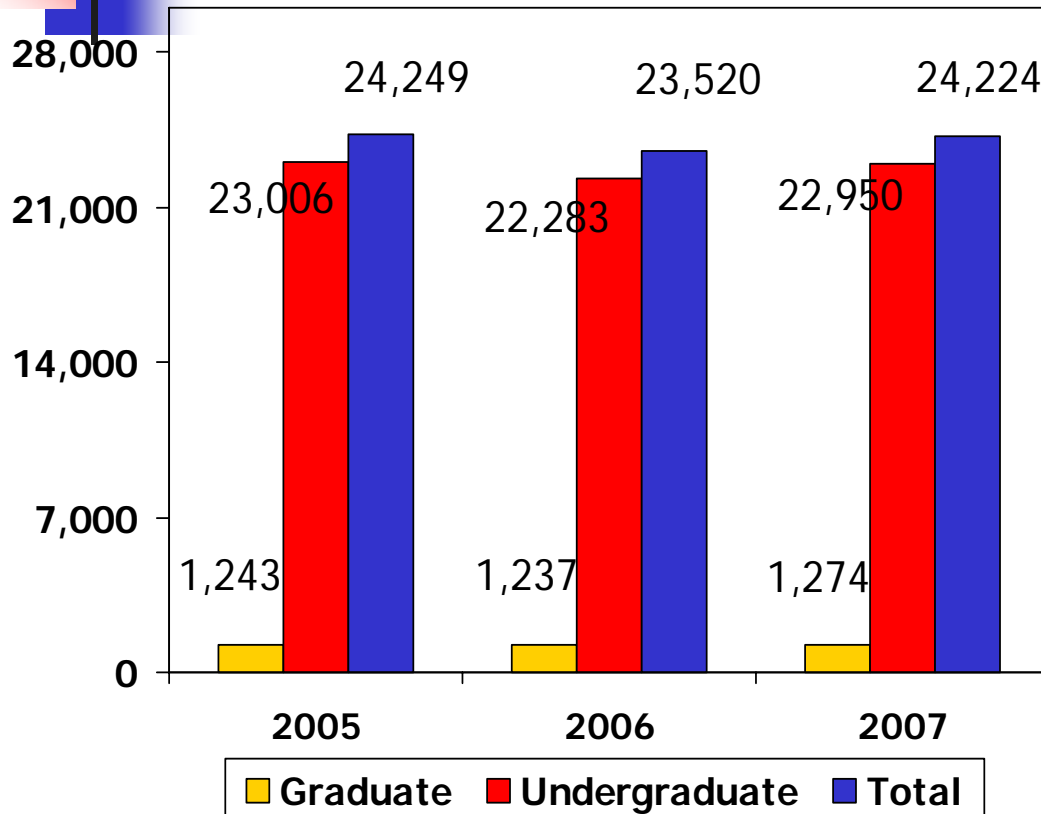
- Total FTE Spring 2007
↑ 3% vs. Spring 2006
- Undergraduate FTE (12hrs)
↑ 3% vs. Spring 2005
- Graduate FTE (9hrs)
↑ 3% vs. Spring 2005

FTE= Full-time Equivalent

Comment: While Headcount Enrollment was flat, there was an increased number of full-time students thereby increasing FTE by 3% over Spring 2006. FTE is one way of calculating enrollment.

Credit Hour Production (CHP)

2007 vs. 2006



■ Total Credit Hours Spring 2007
 ↑ 3% vs. Spring 2006

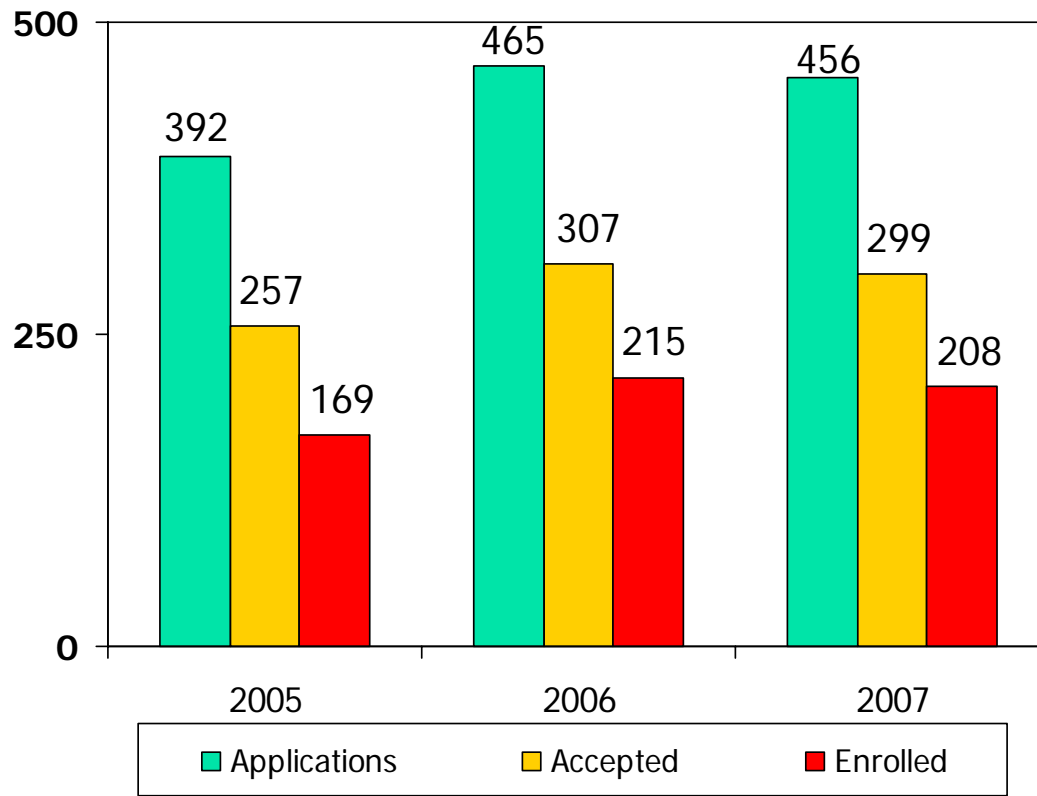
■ Undergraduate
 ■ St Croix ↓ 4%
 ■ St Thomas ↑ 7%

■ Graduate
 ■ St Croix ↑ 14%
 ■ St Thomas ↓ 4%

St Thomas Campus: St. Thomas
 + BVI + Distance Learning

Comment: Increased Credit Hour Production resulted in a slight increase in revenues.

New Student Enrollment 2007 vs. 2006



Enrolled v. Accepted Ratio/ Yield

- 2007: 1:1.44 / 70% Yield
- 2006: 1:1.43 / 70% Yield
- 2005: 1:1.52 / 66% Yield

Applied v. Accepted Ratio/ Yield

- 2007: 66% Yield
- 2006: 66% Yield
- 2005: 66% Yield

■ New Freshmen for Spring 2006 (112 to 106)

5% from Spring 2005

■ Transfers for Spring 2006 (44 to 32)

27% from Spring 2005

Comment: UVI is efficient in moving students from Accepted to Enrolled Status as indicated by a 70% Yield.

Percentage of New Freshmen in Skills Classes

Percentage of New Freshmen with Passing Rate			
Spring 2007	76%	Passing Rate	60%
Spring 2006	78%		↑ 11%
Spring 2005	78%	Passing Rate	49%

- Decline in Students Taking Skills

↓ 2% vs. Spring 2006

↓ 2% vs. Fall 2006





- Decline in SAT Scores




Verbal: 390 ↓ 14 pts

Mathematics: 360 ↓ 12 pts

Comment: While the percentage of students taking skill classes declined, SAT scores have uncharacteristically also declined.

More Freshmen Continue From Fall to Spring

	Full-Time	Part-Time
Freshmen (First year bachelor seeking)	2006-07 90%  6%	2006-07 77%  20%
	2005-06 84%  7%	2005-06 57%  1%

-  Persistence Rate
 -  6% = FT
 -  20% = PT

Comment: More full-time and part-time freshmen continued from Fall to Spring Semester 2006-2007 over Fall to Spring 2005-2006.



Possible Implications for UVI

- St. Croix may move to an institution consisting of mainly full-time students, a shift we have recently observed on St. Thomas. This move could have implications for services and class scheduling. Students may require more day classes as opposed to evening classes to maximize room usage.
- Access and Enrollment is planning on increasing the number of first-time freshmen by 6% for the next two consecutive years. This will position the institution to reach its target of 2,700 students by Fall 2008 instead of Fall 2009. The institution may need to plan to adjust its projections.
- UVI will need to continue to focus on recruitment but also retention of students as it raises its enrollment.



Financial Indicators

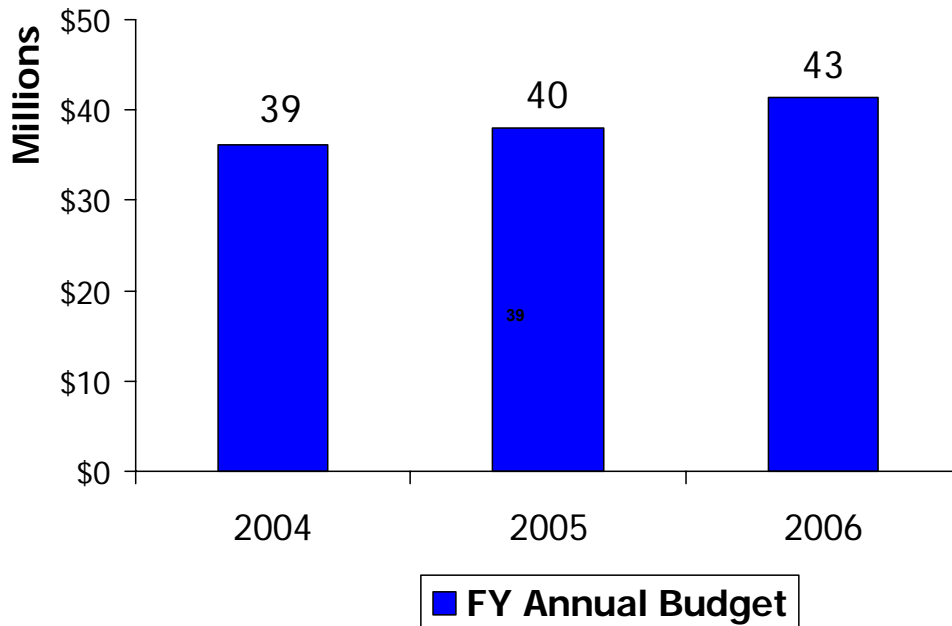


Financial Indicators

- VI Government Increased Support  11%
- Increase in UVI Operating Revenues  6%

VI Government increased support as UVI's operating expenses increased due to compensation plan and increases in energy costs.

UVI's Total Operating Budget



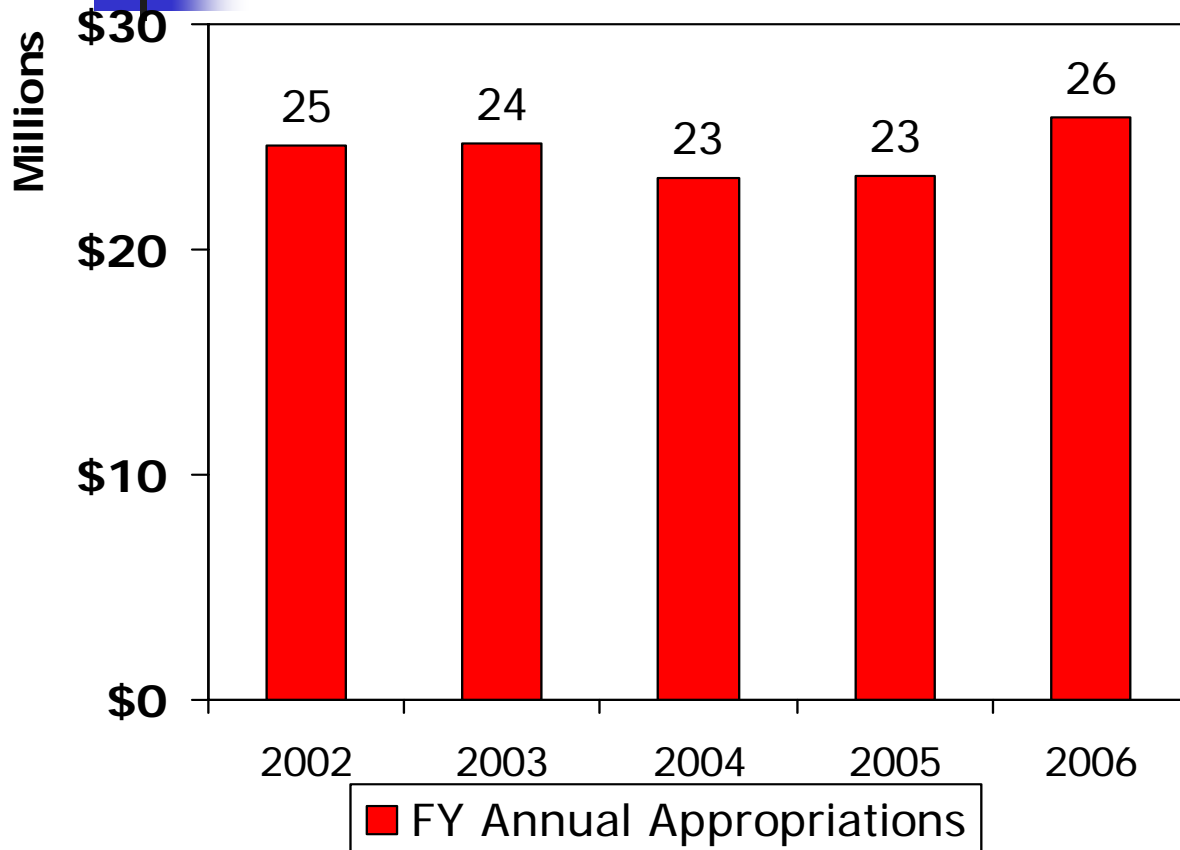
■ ↑ 6%* over 2005

*Based on actual numbers, not rounded numbers.

$$\frac{42.8 - 40.3}{40.3} = 6.2\%$$

Comment: Definition - Operating budget = tuition and fees + government Appropriations + auxiliary + miscellaneous income.

Operating Appropriations from VI Government to UVI



■ VI Appropriations

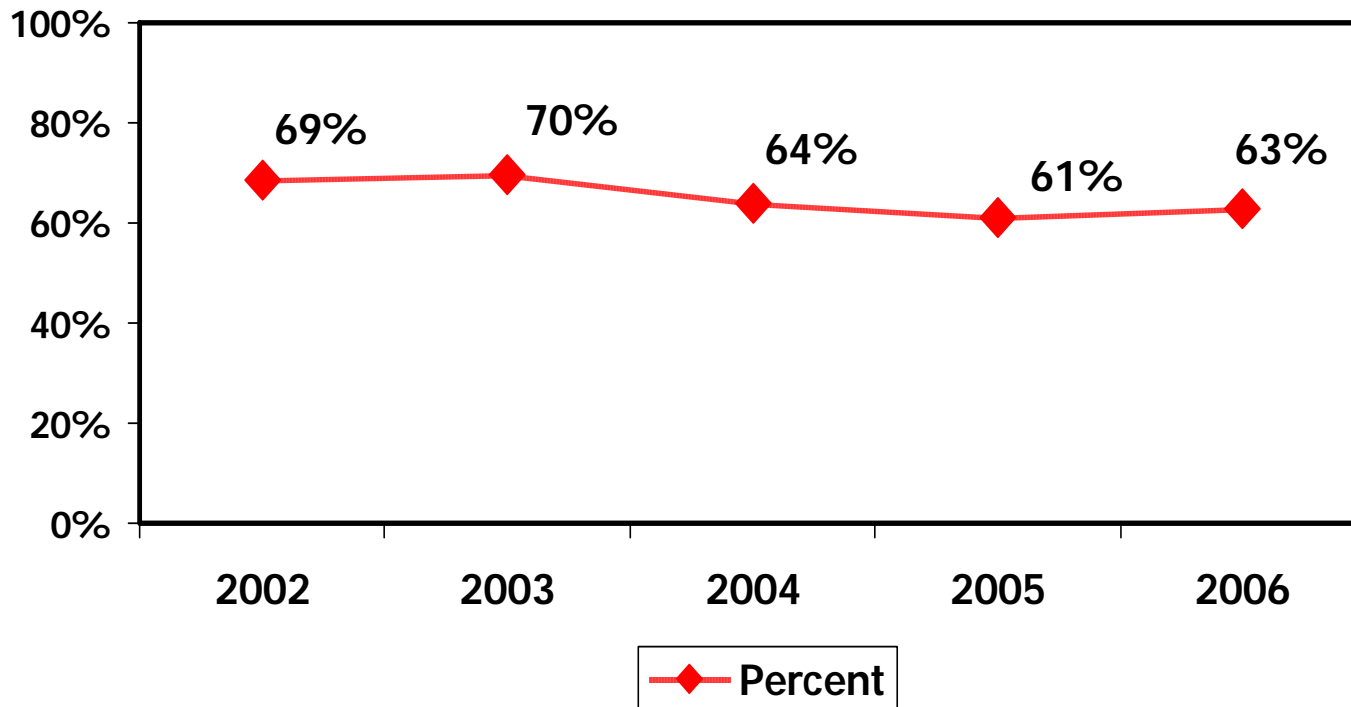
↑ 11%* over 2005

*Based on actual numbers, not rounded numbers.

$$\frac{(25.9-23.3)}{23.3} = 11.16\%$$

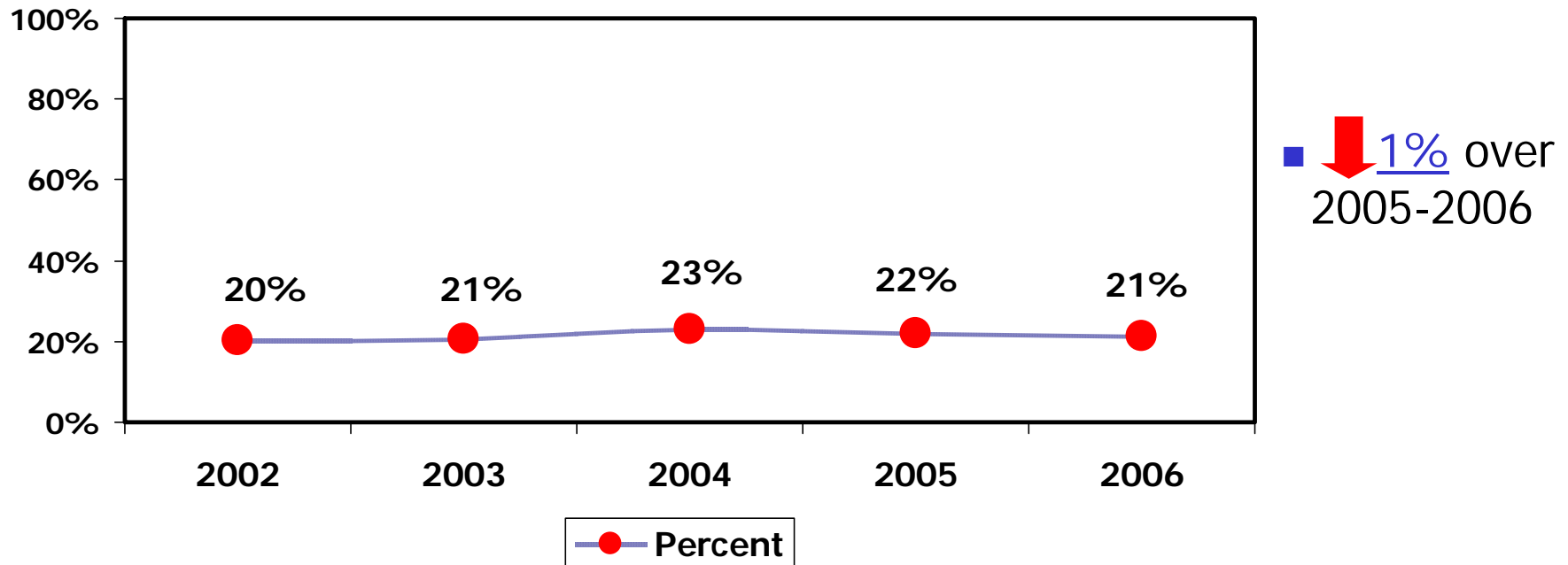
■ Contribution Ratio of
VI Appropriations to
UVI Operating Budget -
1:.61

Percentage of VI Operating Appropriations to UVI's Operating Budget



■  2% over 2005

Percentage of Tuition and Fees to Total UVI's Operating Budget



Comment: Increased Funding from VI Government resulted in a decline in the percentage of money from tuition and fees being placed towards the operating budget.



Possible Implications...


- Uncertain future government funding requires UVI to enhance and diversify the University's financial base and encourage entrepreneurialship.
- On-going rising energy costs will continue to affect operating costs. There is a need to continue to address energy issues to control operating costs.



Research Indicators



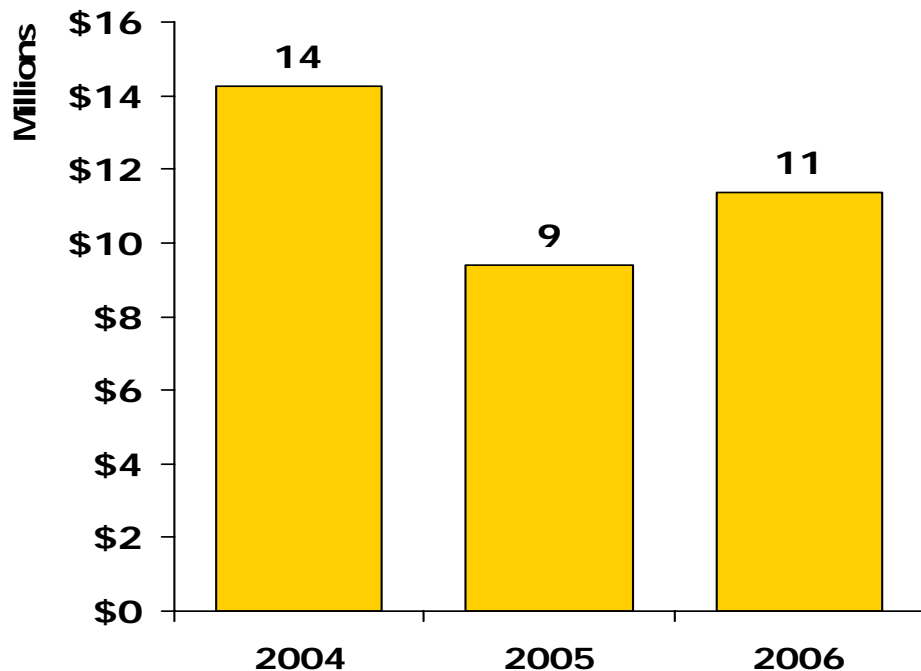
Research Indicators

- Awarded Grants and Contracts  30%.
- UVI compares favorably with its peers in both local and federal grants.

Comment: The total amount of grants and contracts are reported in the fiscal year in which they are received regardless of the number of years covered.

Externally Funded Grants and Contracts Awards

(Includes Federal and Local)



■ Grants and Contracts *

↑ 30% over 2005

*Percentage increase based on actual numbers, not rounded numbers. See below.

2005 vs. 2006
\$8,741,960.00 \$11,363,143.00 = 29.9%

Comment: While awarded grants and contracts were up outstanding pending proposal were also up by 41% over last year.



Externally Funded Grants and Contracts Awards

Peer Comparisons

- **Local Grants & Contracts**

University of the Virgin Islands	\$1,794,733
Alcorn State University	\$600,880
Mississippi Valley State University	\$70,000
Winston-Salem State University	\$0

- **Federal Grants & Contracts**

University of Guam	\$23,001,565
University of Hawaii at Hilo	\$15,939,482
University of the Virgin Islands	\$13,773,507
Francis Marion University	\$4,780,671
Winston-Salem State University	\$968,463



Possible Implications...

- Increased grant activities may warrant additional support for the Grants and Contract area.
- To sustain growth, faculty and staff may need to be encouraged by providing assistance in the grant preparation process.
- Policies may need to be developed to encourage/stimulate grant-writing.



Development Indicators



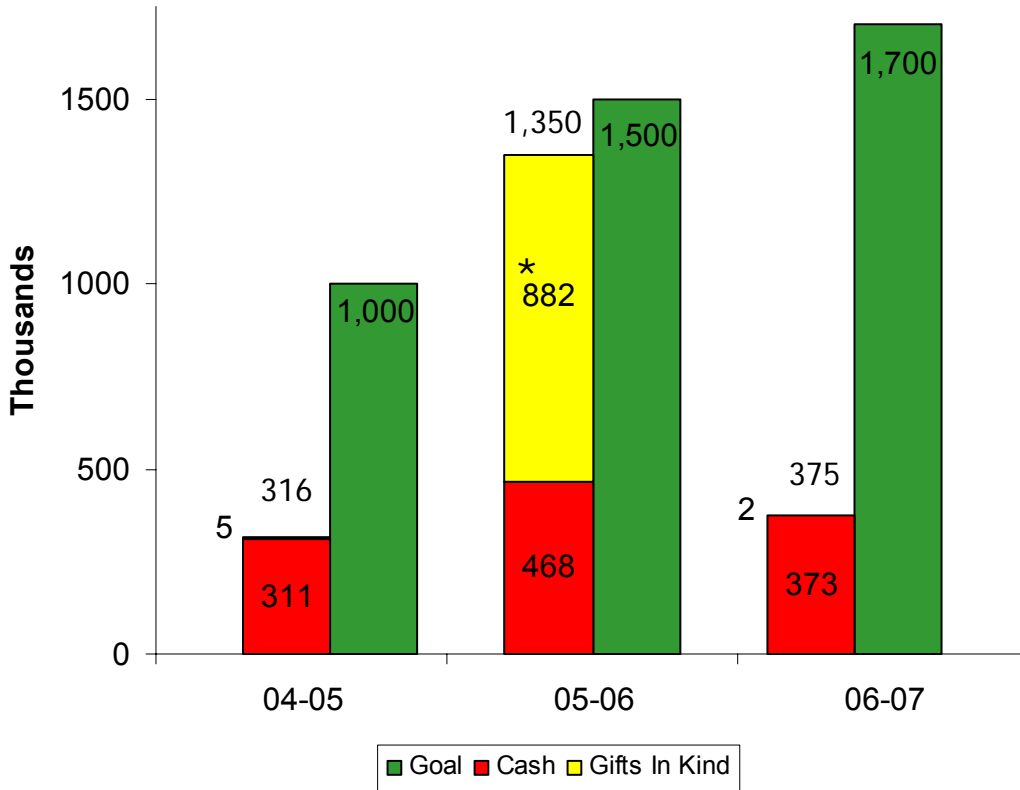
1st Quarter

(10/1/6) to 1/19/2007)

- Cash Contributions ↓ 20%
- Number of Alumni Contributing ↑ 267%
- Number of Trustees Contributing ↑ 10%
- Trustees Contributions ↑ 34%

Annual Fund Contributions

FY 05 – 07 Quarterly Report



- Raised \$374,933 during Oct 1, 2006 to Jan 19, 2007

- Cash: \$373,125
↓ \$95,000 (↓ 20%)
 from 1st Quarter 05-06
- Gifts in Kind: \$1,808 (Services)

* During 1ST Quarter 05-06, \$882,200 of funds from a special one-time capital gift

Numbers are rounded to the nearest whole number.

Alumni Contributions

FY 05 – 07 Quarterly Report

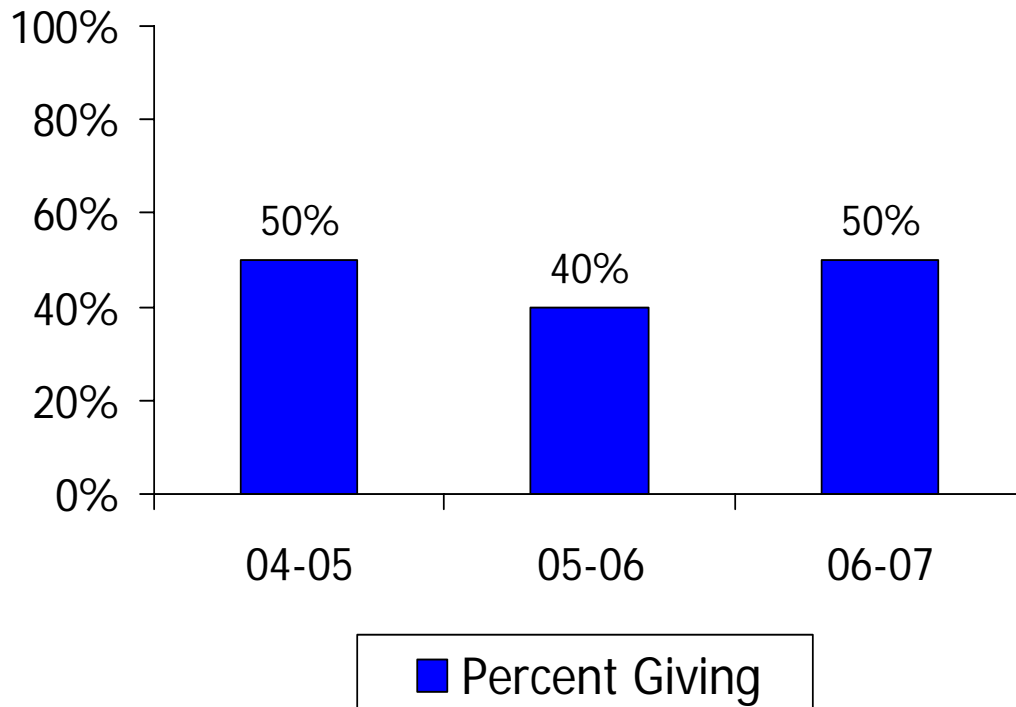


- Oct. 2006 – Jan. 2007
 - Average Gift (\$116)
 - ↓ 69% over 05-06
 - \$19,779 Total Contribution
 - ↓ 18% over 05-06
 - Alumni = 171


- Oct. 2005 – Jan. 2006
 - Average Gift (\$375)
 - ↑ 43% over 04-05
 - \$24,018 Total Contribution
 - ↑ 24% over 04-05
 - Alumni = 64

Vision 2012 – 3.C. Increase annual giving target...


% Trustees Contributions FY 05 – 07 Quarterly Report



■ Oct. 2006 – Jan. 2007

-  34% Giving, \$10,050
 - 8/16 or 50%
 - Avg. = \$1,256

■ Oct. 2005 – Jan. 2006

-  18% Giving, \$7,500
 - 6/15 or 40%
 - Avg. = \$1,250



Possible Implications...

- Continue to meet goals in external funding - \$1.7M for FY 2007.



Thank You!

Office of Institutional Research and Planning