

**University of the Virgin Islands  
Mid-Year Report AY 2008-2009  
Slide Text  
Slides 15-24 Only**

**Slide 15. Research Indicators**

**Slide 16.** The University's grant awards and contracts increased by 49% and rose to second amongst its peers in the amount of money received in Federal grants.

**Slide 17.** The total amount of grants and contracts received (both federal and local) awarded to UVI has steadily increased over the last three years from 11 to approximately 24 million dollars. The dollar figured for FY 2007 is comprised of the total federal and local grants that can be seen on subsequent slides 18 and 19. Grants and contracts are recorded in the year that they are awarded even if the grant represents a multi-year award.

**Slide 18.** Among Peer Institutions, FY 2006-2007 the latest comparable data available, UVI ranked second in the amount of federal dollars awarded after being 4<sup>th</sup> last year.

**Slide 19.** In terms of local grants awarded, UVI dropped from third to sixth amongst its peers.

**In summary, UVI continues to compete successfully for grants and contracts especially for federal dollars.**

**Slide 20. Development Indicators** – the information reported in this section refers to our first quarter with comparisons made to the 1<sup>st</sup> quarter of last year.

**Slide 21.** An overview of UVI Development Indicator's first quarter activities indicates a significant rise in alumni participation and in cash contribution. The number of trustees contributing decline by one or 38% .

**Slide 22.** Development's financial goal for FY 2008-2009 still has not been determined. During the first quarter, the development team raised over \$306,000 which was a 56% increase over the total contributions raised last year during this same period. This increase was due to the alumni phoneathon and a pro-active

strategy of initiating more contacts with alumni and donors, in part, through regular email contacts.

A 61% increase in cash gifts was conversely met with a significant decline in gifts in kind. Gifts in kind during this quarter were give-aways such as dinners, mugs etc.

Overall, Development will need to continue to be pro-active particularly, in light of the recession and migration of EDC companies from the territory.

**Slide 23.** The number of alumni donating to UVI increased some 202% or by 95 individual resulting in a rise of contributions from over \$6,000 to over \$21,000. While this growth is significant, this represents only 3% of the number of alumni with mailable addresses which means there is a tremendous opportunity for expanding our relationships with our alumni. The average gift from alumni was \$152.

**Slide 24.** The percentage the trustees donating dropped from 44% to 38% which, in fact, represents one less trustee donating this year during the first quarter. While there was a 3% drop in the total amount donated, the average gift increased by 13% or \$3, 583. The median gift was \$2,500.

There are no peer comparisons available for Development.

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**In summary, Development has a tremendous opportunity to expand its alumni contacts by continuing to be pro-active. Donations from our traditional donor base will be challenged as the recession deepens and EDC companies continue to migrate from the territory. In the face of this, UVI as many institutions are wheeling from the decline in their endowments.**

In conclusion, UVI continues to be a good steward of its resources as it remains competitive with its Peer Institutions in appropriations, tuition fees, and federal/local grants and contracts. Development's role will become critical in assisting the university in the challenging times ahead.